

**CV Pro USA LLC  
PRICE LIST  
Calendar Year 2024**

Regular Price List				Discounted Price List				
Labor Category	Description	Illustrative Role	Rate (USD) Per Hour	Discounted Rate (USD) Per Hour				
Senior	Can lead technical and/or cost proposal. Can provide high level contract/subcontract negotiation, administration, and management.	Cost Proposal Lead / Sr. Pricer / Project Manager / Sr. Contract Admin	\$ 103.00	\$ 101.97	\$ 100.43	\$ 98.88	\$ 97.34	\$ 95.79
Mid	Can manage routine cost proposal tasks, requires moderate oversight.	Cost Proposal Support / Mid Pricer / Mid Contract Admin	\$ 73.00	\$ 72.27	\$ 71.18	\$ 70.08	\$ 68.99	\$ 67.89
Junior / Admin	Can support basic cost proposal and administrative tasks, requires more oversight.	Cost Proposal Support / Jr. Pricer / Jr. Contract Admin	\$ 56.00	\$ 55.44	\$ 54.60	\$ 53.76	\$ 52.92	\$ 52.08
Subject Matter Expert (SME)	Has sufficient experience and knowledge in a particular area to be able to lead tasks and/or manage others and/or train others.	Public Finance Management SME, Training SME, Interpreter / Translator	TBD	TBD	TBD	TBD	TBD	TBD
<i>*Rates are quoted for remote work during normal business hours and with reasonable expectations.</i>				<i>Discount based on Calendar Year 2023 purchase volume.</i>				
<i>**A surcharge may be added for in-office work and/or for unusual requests (e.g., night, weekend, or holiday work; extremely short turn-around times with no advance notice) on a case by case basis, negotiated with the Client.</i>				\$1 - \$9,999	\$10,000 - \$19,999	\$20,000 - \$29,999	\$30,000 - \$39,999	\$40,000 and over
<i>***CV Pro USA LLC prefers fixed price arrangements, to avoid burdensome bureaucracy and timekeeping; however, CV Pro USA LLC also offers time-based work according to Client preferences.</i>				<b>1.00%</b>	<b>2.50%</b>	<b>4.00%</b>	<b>5.50%</b>	<b>7.00%</b>
<i>****CV Pro USA LLC reserves the right to offer additional adjustments in return for profit sharing, revenue sharing, successful award bonuses, or similar arrangements.</i>				<b>Discount Percentage</b>				